



OUR SUCCESS STORIES



Hydracore Drills Ltd. is a global leader in the production of portable core drilling equipment. They have been operational in the industry since 1975.

Collaboration Model

Fixed Price, Fixed Scope

Technologies Used



Microsoft Dynamics CRM

Situation

They were dissatisfied with the standard layout provided by Microsoft Dynamics 365 Business Central, which didn't align with their specific needs.

Secondly, they required personalized report layouts to effectively represent their data and branding elements.

Additionally, generating reports based on buyer credit limits posed complexities in calculating and presenting the results accurately.

Solution

Dynamics 360 customized report layouts to align with Hydracore's specific requirements, incorporating branding elements and intuitive visualizations. Dynamics 360 modified standardized reports using extensions, added new columns, and optimized data presentation.

Their technical proficiency enabled accurate calculations for generating reports based on buyer credit limits, ensuring precise results.

Dynamics 360 created and modified various key reports to align with Hydracore Drills Ltd's unique requirements and also ensured support with the other development and enhancements through customizations within the standard system.

Result

With personalized report layouts, Hydracore Drills Ltd. now has a clear and intuitive visualization of its sales processes, production orders, and more.

This improved visibility allows them to identify trends, optimize resource allocation, and identify areas for improvement.

The tailored reports also enable Hydracore Drills Ltd. to make informed decisions quickly, leading to increased operational efficiency and ultimately enhancing its overall performance.

Let's get
dynamic with
Dynamics 360



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info@dynamics360.net

www.dynamics360.net

Golden Heights, Gulberg Greens,
Islamabad, Pakistan.